



NEWS RELEASE

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***EMERGECORE NETWORKS SELECTS SANGOMA TECHNOLOGIES' NEW
ADVANCED FLEXIBLE TELECOMMUNICATION CARDS
TO EQUIP ITS 'IT IN A BOX' APPLIANCE***

~ Sangoma's A101 enables easy integration and deployment of network appliances ~

TORONTO – July 13, 2004 – With over 20 years of engineering and technical expertise, Sangoma Technologies Corporation (TSXV: STC) (www.sangoma.com), a leading provider of connectivity hardware and software products for WANs and Internet infrastructure, has been selected by EmergeCore Networks (www.emergecore.com) of Boise, Idaho to integrate Sangoma's new Advanced Flexible Telecommunications (AFT) series of PCI WAN cards into its IT-500, 'IT IN A BOX[®]' platform appliances.

The AFT A101 T1/E1 cards and utilities were specifically designed and modified to be the only AFT card that will work in the IT-500 to add Internet connectivity to EmergeCore's IT IN A BOX[®] concept for small and medium sized businesses. The IT-500 integrates a 15 port-switch, WAN router, wireless hub and fully configured application server in one low cost platform.

“Sangoma's AFT WAN series are expected to be key components in our engineering and business success,” says Dave Brown, EmergeCore president and CEO. “One of the core offerings for the IT-500 is integrated T1/E1 connectivity. Sangoma's A101 PCI cards fit the bill very nicely. We have had great success embedding Sangoma's AFT cards into our product line due in large part to the superiority of their products as well as the quality of their drivers.”

EmergeCore's IT-500, based on the award-winning IT IN A BOX[®] solution, provides solution provides businesses with a tightly integrated e-mail server, firewall, file server, FTP server, proxy server, DHCP server, NAT server, web server and CRM server with the ability to host multiple domains, complete with integrated graphical web statistics per domain. The appliances, including the Sangoma cards, will begin shipping in late July.

“The A101 allows us to offer a new price/performance standard that none of our competitors can match,” says Sangoma Technologies president and CEO David Mandelstam. “The card's 2U form factor and low power requirements make it ideal for OEM Internet Server applications like EmergeCore's appliance.”

The AFT range of PCI cards is based on programmable hardware technology that uses Field Programmable Gate Arrays (FPGAs) to efficiently handle the line protocols in hardware. New self-configuring drivers for the A101 automate the process of line and protocol set-up.

“This streamlined solution enables SMBs to cut costs, reduce storage space and maintenance costs as well as improve performance and reliability,” adds Mandelstam. “Having a leading organization in the appliance space like EmergeCore select our cards is a tribute to the reliability and quality of our solution.”

“Because SMB customers are predominantly small and are budget conscious, they have to seek cost-effective solutions that are easy to maintain, requiring little technical management and a low cost of ownership,” says Brown. “To meet these requirements, in partnership with Sangoma, we continue to investigate new ways of building solutions that can save our customers money and make their lives easier.”

Sangoma Technologies’ current solution set includes:

- High performance and reliable communications modules for OEM projects involving ATM, Frame Relay, X.25, SS7, HDLC, BiSync and other protocols
- WANPIPE® internal IP routing and voice solutions over T1, E1, ADSL and serial links
- The WAN Edukit™ protocol teaching tool for educational institutions
- POS (Point-of-Sale) interface cards for security and customer loyalty applications

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About Sangoma Technologies Corporation

Founded in 1984, Sangoma develops and manufactures wide area network (WAN) communication hardware and software products, with an emphasis on the PC platform. The communications solutions and routing products support all popular WAN networks, line protocols and all standard PC operating systems and platforms including Linux, Windows, FreeBSD, Sun Solaris, NetWare and DOS. Sangoma Technologies Corporation is publicly traded on the TSX Venture Exchange (TSXV: STC - News).

About EmergeCore

Founded in September 2000, EmergeCore Networks is focused on the further development of award-winning IT IN A BOX®, all in one networking solutions for small business and branch office customers. To reduce costs and simplify IT solutions, small businesses are focusing on simple, easy to manage technologies. EmergeCore Networks developed the IT IN A BOX specifically to address the infrastructure technology needs of the small business customer. The IT-100 and IT-500 all in one IT solution provides the support, services and functionality required for the small business owner.

EmergeCore is a private company based in Boise, Idaho. For more information about EmergeCore, visit www.emergecore.com.

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